

# IALA COUNCIL 64<sup>th</sup> session



13-16 June 2017  
Incheon  
Republic of Korea

## 9 – FINANCIAL MATTERS

### 9.2 – Revised 2017 budget

Note by the Secretariat

#### 1. REVENUE

The revised budget is presented in Annex 9.2.1

An increase in budgeted income of 5% (+€126,280) is proposed, in order to reflect the following changes:

- **The accession of 8 new members** since the beginning of the year: 1 National, 1 Associate and 6 Industrial members. This new budget doesn't take into consideration the late submissions applications and potential members interested in joining IALA.
- **The new agreement concluded between IALA and the Industrial Members Committee (IMC):** From this year, instead of collecting levies on each contribution, IALA will repay a fixed amount to IMC, from its general expenditure budget. This amount has been set at €50,000 for 2017 and will be reflected in the Expenditure statement. In the Income table, the full contribution is thus budgeted (€6,170) resulting in a slight increase of the budget.
- **Higher income expected from advertising** in the printed 2016 Bulletin and in the E-Bulletin launched recently.
- **The financial sponsorships** received from members at the occasion of the Diplomatic Conference held in Paris in April this year. A new budget line has been created in the Income table.

The total revised budget of income for the year 2017 is €2,493,940.

#### 2. EXPENDITURE

An increase of 3% (+€70,000) is proposed as follow:

- **Personnel costs:** A 1% increase in the consultant budget to reinforce the assistance from dedicated contractors (especially in the Communication & Diplomatic area due to the preparation of Diplomatic Conferences). The budget for employees will cover the costs related to the recruitment of a new permanent staff member, as originally planned, to strengthen IALA Technical capability.
- **Operating costs:**
  - The budget allocated to running expenses, and more specifically general maintenance, is increased to provide better services to members and staff.



- A decrease in the building cost budget is planned due to the fact that the costs for the refurbishment works are assigned to a separate budget line. These costs will be amortized over a period that will be decided by the Chartered Accountant when the Balance Sheet is prepared. This project is expected to be completed by the end of the year, after a second phase of improvements planned for the summer season.
- A new budget line has been created under Conferences to reflect the new agreement with the Industrial Members Committee (+€50,000).

- **Investment costs:** The IALA website will require some adjustments in 2017 (+ €20,000).

The total revised expenditure budget for the year 2017 is €2,400,750.

### **3. THE COUNCIL IS REQUESTED TO**

**Approve the revised 2017 budget.**